Message Text

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PAGE 01 BRASIL 04644 131959Z ACTION COME-00

INFO OCT-01 ARA-10 EB-08 ISO-00 /019 W

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R 131907Z JUN 78

FM AMEMBASSY BRASILIA TO SECSTATE WASHDC 7871 INFO AMCONSUL RIO DE JANEIRO AMCONSUL SAO PAULO

LIMITED OFFICIAL USE BRASILIA 4644

E.O. 11652: N/A TAGS: BENC, BR

SUBJECT: MAJOR PROJECT: ELETRONORTE

REF: (A) STATE 140087 (B) STATE 109483

ON JUNE 12 ARMANDO ARAUJO, ASSISTANT TO THE PRESIDENT OF ELETRONORTE. TOLD EMBOFF IT WOULD NOT BE POSSIBLE FOR A FIRM TO SUPPLY CABLES, CONDENSERS AND INSULATORS FROM OUTSIDE BRAZIL FOR THE TUCURUI PROJECT. OF WHICH THE 500 KV ELECTRICAL TRANSMISSION LINE IS ONE PART. ACCORDING TO AN AGREEMENT ON THIS PROJECT WHICH WAS SIGNED OCTOBER 19, 1976, BETWEEN THE GOB AND BRAZILIAN MANUFACTURING ASSOCIATIONS ABDIB, ABINEE, AND SIESP, THESE PARTS MUST BE SUPPLIED FROM BRAZILIAN SOURCES. ARAUJO AGREED THAT THE PRICE OF CABLES AND CONDENSERS FROM OUTSIDE BRAZIL IS HALF THE PRICE OF BRAZILIAN-MADE ITEMS AND ADDED THAT THE SOLE BRAZILIAN MANUFACTURER OF INSULATORS APPROPRIATE FOR THE TRANSMISSION LINE HAD A 300-DAY DELIVERY TIME. ARAUJO SAID HE ASSUMED EMBOFF WAS INQUIRING IN BEHALF OF BECHTEL (EMBOFF WAS NONCOMMITTAL) WHOSE REPRESENTATIVES HAD ALREADY MET WITH ELETRONORTE OFFICIALS IN BRASILIA. ARAUJO SAID ELETRONORTE WOULD PROVIDE A WRITTEN REPLY TO BECHTEL OR ANY LIMITED OFFICIAL USE

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OTHER FIRM WHICH WOULD MAKE A REQUEST FOR ONE, ON PROCUREMENT SOURCING OR OTHER QUESTIONS. ARAUJO EXPRESSED ADMIRATION FOR THE KNOW-HOW OF BECHTEL AND SAID HE HOPED BECHTEL WOULD BID ON THE TRANSMISSION LINE. SAYRE

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Message Attributes

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